

Q | P | C

QUALIFIED PLAN CONSULTANTS

*“Your 401(k) Plan Design
& Administration Specialists”*



RETIREMENT PLAN ADMINISTRATION REDEFINED



Qualified Plan Consultants, LLC (“QPC”) believes in the notion that business owners should be able to focus on running their business, and not on running their retirement plans. QPC is a highly qualified, independent, fee-based third party retirement plan consulting and administration firm that works diligently to become the retirement arm for its clients.

Handling the often complex details of administering and maintaining a retirement plan, QPC works closely with plan sponsors to build familiarity and trust so clients may relax in the confidence that their retirement plan’s administration is in capable hands. QPC services over 1,000 employers* across the continental United States, and is dedicated to meeting the unique goals of each client working with both the plan sponsor and their financial advisor.

SEVEN KEYS TO QPC

- **401(k) specialization:** Specialization breeds efficiency allowing us to remain on the cutting-edge of the industry for the benefit of our clients.
- **Tremendous fee-to-service value:** Cost savings are critical to business owners. Our administrative fees are extremely competitive saving money for clients.
- **Alignment with top investment platform providers:** We work with only the best 401(k) investment providers whose services include robust investment platforms, participant statements, recordkeeping services, and Internet access.
- **Non-producing Third Party Administrator:** Relationships are our cornerstone, and QPC values its partnerships with advisors and never solicits employer business directly.
- **Outstanding advisor assistance:** Teaming together, advisors receive not only outstanding service and assistance, but also telephone conferences or face-to-face meeting with prospective clients.
- **Expertise with Multiple Employer Plans for Professional Employer Organizations (PEOs) and associations:** QPC is an expert in the design and administration of complex multiple employer plans for PEOs and associations.
- **Superior sales and home office staff:** QPC’s staff has over 200 years combined retirement industry experience,* and each client receives a single point of contact.

*As of June 2010.

SERVICE AND CONSULTATION HIGHLIGHTS

QPC provides a wide range of consultation services on topics ranging from plan design, implementation, nondiscrimination testing, and government reporting, to mergers, acquisitions, and cash balance plans.

Plan Types Administered

- Traditional and safe harbor 401(k) plans
- Multiple Employer 413(c) plans
- Profit sharing plans—pro-rata, integrated with social security, new comparability
- Money purchase plans
- Non-profit 403(b) plans
- Cash balance plans

Annual Administration Services

- Nondiscrimination testing
- Annual profit sharing calculations
- Required minimum distribution calculations
- Assistance with loans, hardships, and other plan distributions
- Preparation of IRS Form 5500

ABOUT QPC'S CO-FOUNDERS

MICHAEL (MICK) FOUTS

Mick co-founded Qualified Plans Consultants, LLC (QPC) in 2003 and has been working in the retirement plan industry since 1993. He is primarily responsible for the firm's marketing and sales efforts which entails calling on a variety of networks and developing relationships with investment advisors, investment companies, wire houses, banks, and independent broker-dealers.

Prior to starting QPC, Mick worked for a local third party administration firm in a similar role, held a position as a Pension Marketing Consultant at WellMark Capital Value, and served as an Administration Specialist at The Principal Financial Group.



TOM LASTUVKA, QKA

Tom co-founded Qualified Plans Consultants, LLC (QPC) in 2003 and has been working in the retirement plan industry since 1990. He is responsible for the firm's day-to-day operations, including employee management, administration, compliance, consulting, and with marketing the firm's services in eastern Iowa, Illinois, and Minnesota.

Prior to starting QPC, Tom worked for a local third party administration firm in a similar role, held a position as a financial planner and Registered Representative with Waddell & Reed, and served as an Administration Specialist, Training Specialist, Assistant Manager, and Manager at The Principal Financial Group.



Contact QPC today at (515) 222-0980 or visit us online at www.401k-QPC.com.



Contact us today!

DES MOINES, IOWA OFFICE:

4348 114th Street
Des Moines, IA 50322

OMAHA, NEBRASKA OFFICE:

11606 Nicholas Street, Suite 400
Omaha, NE 68154

Toll free: (866) 248-0974

Phone: (515) 222-0980

Fax: (515) 252-0980